The Case for Modern Payments

Even before the recent surge in real-time payment adoption, one trend was already clear: consumers and businesses expect faster, simpler, and more intuitive ways to pay and get paid. Legacy payment systems often fall short—lacking interoperability, requiring manual workarounds, and delaying the availability of funds. Cloud-based, API-first platforms that can seamlessly connect with digital banking, core processors, and emerging and legacy payment rails lay the foundation for today's modern payments. Financial institutions that fail to modernize risk falling behind in both accountholder satisfaction and operational efficiency.

pressure on financial institutions to keep pace. As wallets and digital-first experiences become the norm, modernization is no longer a future goal—it's a present necessity for institutions that want to stay competitive and capture new growth opportunities.



of all digital payment spending, totaling about **\$41** trillion in 2024. Source: Datos Insights



nearly \$50 trillion globally in 2024, with a growth of **20%**, excluding China's market. Source: Datos Insights

regulators holding firm on compliance timelines, and households showing signs of financial strain.

RISING PRESSURES ON FINANCIAL INSTITUTIONS

Consumer Expectations Regulatory & Operational Pressure

Financial institutions face competing forces—consumers demanding better digital experiences,



experience.

in an improved billing

Source: Datos Insights

providers to get it.

Feb Mar Apr May Jun JUL Aug Sep Oct Nov Dec

2025

July 14, 2025 deadline

The Federal Reserve did not extend the July 14, 2025, deadline for ISO 20022 adoption. They sunsetted the proprietary Fedwire Application Interface Manual (FAIM) format and replaced all FAIM

PAST DUE

Household Financial Stress

30 DAYS **PAST DUE**

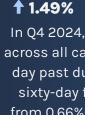


BARRIERS TO PAYMENTS TRANSFORMATION

of modernization.

CONSUMERS





1.06% In Q4 2024, credit card delinquencies increased across all categories compared to Q4 2019. Thirtyday past due accounts rose from 1.27% to 1.49%, sixty-day from 0.88% to 1.06%, and ninety-day

PAST DUE **†** 0.80%

100%

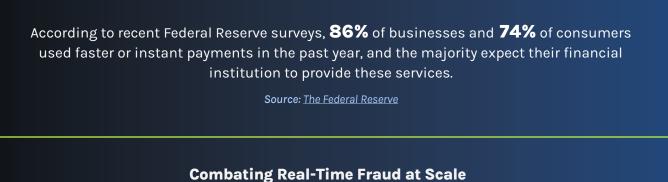
from 0.66% to 0.80%, with 90-day delinquencies hitting a new series high. Source: Federal Reserve Bank of Philadelphia

Achieving Interoperability Across Real-Time Payment Networks By 2026, more financial institutions will have adopted the RTP® network and the FedNow®

Service, but a lack of seamless interoperability between these rails—as well as with card, ACH, and international systems—will pose a major challenge. Without a unified orchestration layer, Fls risk inefficiencies in settlement, routing, and customer experience.

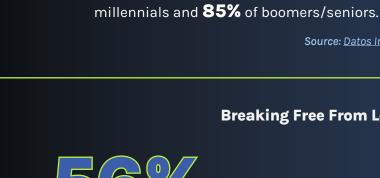
To remain competitive, financial institutions must overcome key obstacles standing in the way

BUSINESSES 20% 0 40% 10% 30%



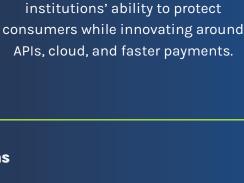
BOOMERS/SENIORS

Fraud concerns influence payment decisions for 87% of



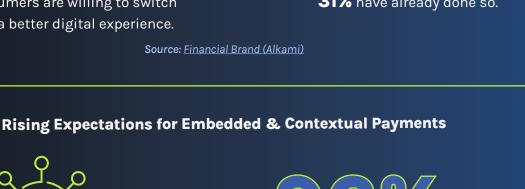
As of August 2024, **56%** of banks still

Source: Datos Insights **Breaking Free From Legacy Systems**



Legacy, siloed systems limit

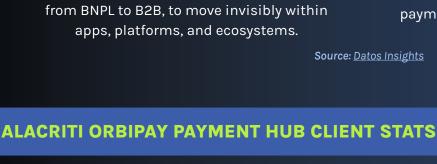
Reinventing payments technology could unlock up to \$55B in efficiencies and new revenue. struggle with outdated IT and infrastructure.



96% of banks are investing significantly in

payment modernization to meet this demand.

\$



a single, ISO 20022-based solution.

Consumers and businesses expect payments,

245% growth in RTP transactions

deployment achieved in just 263% increase in 11 weeks with instant payments. RTP send volume Source: Verdian Credit Union Case Study

61% reduction in call volume

with instant payments

\$15.5 million processed 2x transaction volume in just 3 months growth in 12 months

ALACRITI ORBIPAY LOAN PAYMENTS STATS

both billing and loan payments.

Orbipay EBPP is a fully configurable, cloud-based loan payment solution for presenting e-bills and accepting

payments across multiple channels. Designed for businesses and financial institutions, it accelerates receivables, lowers costs, reduces call center volume, and boosts customer satisfaction—while supporting

Source: Royal Credit Union Case Study

core integration.

Addition Financial quickly realized operational and member service gains, saving over \$10,000 per month in call center labor by shifting loan payments to self-service channels. Source: Addition Financial Credit Union Case Study CONTACT Alacriti's centralized payment platform, Orbipay Payments Hub, provides innovation opportunities and the ability to make smart routing decisions at the financial institution to meet their individual needs. Financial institutions can take full ownership of their payments and control their evolution with TCH's RTP® network, the FedNow® Service, Zelle®, Fedwire, ACH, and Visa Direct, all on one cloud-based platform. Alacriti's Orbipay

EBPP is a customizable electronic billing and payments solution for businesses and financial institutions of all sizes. Orbipay EBPP offers convenient and flexible choices that include all the payment channels, payment methods, and payment options expected from a modern digital bill pay experience. To speak with an Alacriti

payments expert, please contact us at (908) 791-2916 or info@alacriti.com.



Source: Accenture **User Demand for a Modern Experience 50%** of consumers are willing to switch 31% have already done so. providers for a better digital experience.

Orbipay Payments Hub is a unified, cloud-native platform empowering financial institutions to modernize their payment infrastructure, streamline operations, and accelerate innovation. It securely orchestrates and processes all payment types—including TCH RTP, FedNow, Visa Direct, Zelle®, ACH, and Wires—all from

This is up from 12.9% in April 2024, reflecting deteriorating confidence. Source: American Banker

COMPETING IN A DIGITAL-FIRST ERA The rapid shift toward digital payments is transforming how consumers expect to transact, putting **Global Digital Spend Growth Digital Wallet Dominance**

Alabama Credit Union realized substantial Florida Credit Union achieved a 30.2% benefits, including an 80% reduction in increase in payments (282,000 totaling \$138.7 payment-related contact center calls, a 94.5% million) in 2023 over 2022, after implementing increase in transaction value, and a 76% a new loan payment solution with real-time increase in transaction volume. Source: Alabama Credit Union Case Study Source: Florida Credit Union Case Study